

**Wakulla County Clerk of Courts
Financial Edge / M.I.P Price Comparison**

		<u>Blackbaud Financial Edge</u>	<u>Sage MIP with Microix</u>	<u>Variance</u>	
Total Software Price (B)		\$ 17,529.00	\$ 39,940.00	\$ 22,411.00	
Total Training & Implementation Price	304 hours	\$ 60,838.00	\$ 42,125.00	\$ (18,713.00)	279 hours; 3 yrs G/L data
					\$ 3,698.00
Add for WCSO Software (A)		\$ 977.50	\$ 9,557.50	\$ 8,580.00	
Add for WCSO Training & Implement (A)	96 hours	17,466.00	12,900.00	(4,566.00)	89 hours; 3 yrs G/L data
Total Software Price		<u>\$ 96,810.50</u>	<u>\$ 104,522.50</u>	<u>\$ 7,712.00</u>	
Annual Service		<u>\$ 10,744.00</u>	<u>\$ 12,399.75</u>	<u>\$ 1,655.75</u>	

- (A) Includes cost of 6th database and related maintenance.
- (B) Blackbaud's Original Price is \$43,615 but with existing user it is "discounted".
- (C) Sage's Annual Service was discounted for the first year by \$3,539.24
- (D) Both quotes do not include travel expenses to be paid by the County.

Phase 1	Module		FE (B)	MIP	
		5-7 users if not otherwise noted			13 concurrent users if not otherwise noted
General Ledger		already owned	-	2,921.25	
Budget Management		already owned	-	n/a	not needed - see advanced
Project / Grants Management		already owned	-	n/a	included in overall package
Allocation Management			2,083.00	1,871.25	
Accounts Payable		already owned	-	1,871.25	
Purchase Orders / Encumbrances		already owned	-	-	added at no charge
Cash Management / Bank Reconciliation		already owned	-	671.25	
Payroll		already owned	-	2,621.25	
EFT for Payroll / Direct Deposit		already owned	-	896.25	
Cash Receipts			2,083.00	n/a	included in overall package
View Only Licenses / Executive View	5 licenses		233.00	1,106.25	5 licenses
Additional Users			-	5,322.50	10 additional users
Advanced Security			700.00	1,121.25	
PaperSave / Document Scanning			3,400.00	n/a	included in overall package
Web Purchasing / Electronic Purchase Orders	10 concurrent users		1,692.00	3,896.25	10 concurrent users
Advanced Budget Mgmt / Electronic Budget Module	4 concurrent users		4,250.00	3,896.25	10 concurrent users
Fixed Assets			2,338.00	-	added at no charge
Fundware to FE Promotion			750.00	n/a	not needed
Data Import / Export		included in overall package	n/a	896.25	
EFT for Accounts Payable		included in overall package	n/a	896.25	
Electronic Timesheets		estimate from 3rd party		3,483.75	
PC Punch Clock		not provided - need 3rd party		2,021.25	up to 175 employees
Human Resource Module		not provided - need 3rd party		4,201.25	4 concurrent users; up to 250 employees
Visual Analyzer		included in overall package	n/a	2,246.25	
			17,529.00	39,940.00	22,411.00
Electronic Timesheets, PC Punch Clock, Human Resource Module				9,706.25	